

Theo Pangraz (Mediator Profile) **Commercial Barr & Rechtsanwalt**

IS A QUALIFIED MEDIATOR (**Elite Mediator**)

General Information

Theo is a **Commercial & Corporate Barrister** and **Rechtsanwalt** with **more than 22 years experience**, practising in **England & Germany**. An experienced commercial mediator with an **impressive success and satisfaction rate**.

Theo Pangraz undertakes **commercial, corporate, property** and **insurance** disputes.

Bi-lingual in English and German, Theo is well known for his **high level of client care** and **effective communication**.

Mediation and advocacy

With more than 22 years' legal experience, Theo worked in-house (as **General Counsel, Head of Law & Insurance**, and **Managing Director**) in an international company in the oil and chemical industry for 15 years. This gave him a deep understanding and thorough knowledge of the mechanics of **business, commercial negotiations** and **contractual** details. He worked hands-on on many **international projects** in Europe, South America, Middle East and Asia, with long-term assignments to India, Singapore, China and Indonesia.

Having trained at the London School of Mediation, Theo has worked as a mediator since 2005 and is a member of the Civil Mediation Council.

Work undertaken:

- Commercial Law
- Company Law – shareholders' / director's disputes
- Costs disputes
- Contract
- Commercial property and lease
- Construction and engineering
- Building
- Construction Adjudication
- Insurance
- Guarantees and indemnities
- Insolvency & Bankruptcy
- Utility Agreements
- Franchise Agreements
- Professional negligence inc solicitors
- Misrepresentation
- Tort (incl. RTA)
- Cross-border advice, and disputes

Recent feedback

"Dear Theo, I thought you might like to know that following our mediation session by you on 20th February, we reached an agreement to settle at the level you achieved on the day..."

I would like to **thank you for bringing the matter to within a hair's breadth of settlement in such a short time. Taking just five hours to settle** a dispute that has been running for more than two years is **quite remarkable**. Your **friendly and engaging manner** made the process quite enjoyable. I only **wish we had followed this course sooner**. Our "round table" discussions a year earlier were a disaster.

Thank you once again Theo."

Simon Liddamore, Zanaco Investments Limited

"I used Theo as mediator in a recent case. Despite only having four hours in which to broker a deal, he managed it. I was very impressed by his **tenacity** in the face of two parties who both threatened to walk away. I would recommend Theo for his **strategic, commercial thinking** and his **determination** to get a result for all parties involved."

Simon Hale, Barrister, Hardwicke

"I instructed Theo on a 1/2 day Mediation. Theo's mediation approach was excellent; indeed, **he went above and beyond** to facilitate a settlement."

James Freemantle, Ambrose Appelbe Solicitors

*"As an observer, I attended a mediation with Theo, who was first class, highly **personable**, **hands-on**, **pragmatic** and **energetic**, with a great sense of humour. His rapport building was **superb**. He also took time out to discuss the case and tactics with me, which was great."*

Henry Minto, Osborne Clarke

*"Dear Theo: Well done on yesterday – **another one settled**, and thank you for all your hard labour!"*

"I echo (my client's) sentiment that your involvement assisted immensely in reaching settlement. For me it was good to have someone involved who I felt understood both the context and the legal issues involved. This assisted in drawing up an agreement to conclude matters on the day."

Liddell & Company

"Settlement was reached which was something of a surprise and relief given the level of relationship difficulty between the parties that had stalled previous settlement attempts."

Wortley Byers

"Theo Pangraz skilfully resolved a highly emotive dispute that my clients thought was impossible to resolve amicably. I would not hesitate to use him again."

Tristan Duncan Freeths

Theo is married with two daughters. He is also Clerk to the Governors of Wellington School, and gives lessons in Commercial Law at Exeter University. He is proud to have finished the Brighton Marathon 2012 for the charity Save the Children.

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