

Gill Mansfield BA (Hons), LLM, FCI Arb, Barrister

IS A QUALIFIED MEDIATOR (Elite Mediator)

General Information

Genuine commercial expertise and business acumen, a sharp legal mind and the ability to quickly build rapport with people from all walks of life make Gill Mansfield a highly effective mediator who gets results.

Gill is a CEDR accredited mediator and qualified barrister with over 25 years' legal experience, including extensive experience of working at boardroom level with senior executives and international business teams as an in-house commercial lawyer. Gill has practised as a mediator for over a decade, is a Clerkroom Elite Mediator and specialises in all forms of commercial mediation. She is available to mediate both in-person and online, and has experience of mediating online with international parties that pre-dates the Covid-19 Pandemic.

WHY CHOOSE GILL?

- **Solutions-driven and commercially astute** – Deal making, problem solving and finding workable solutions to difficult commercial problems with tact and tenacity are well-honed skills, as Gill spent much of her earlier legal career in General Counsel and Head of Legal roles in the media & entertainment, digital, online and technology fields. She has a pragmatic commercial outlook and a thorough and energetic approach, which sees her work tirelessly to secure the right deal for the parties on the day.
- **Business acumen** - having worked alongside finance functions in various international businesses Gill has strong financial acumen and, as a company director herself, she knows her way around a P&L account and balance sheet.
- **Natural affinity with people** – Gill approaches mediations with a straightforward, friendly and engaging manner, and has a proven track record of successfully negotiating with challenging personalities, high-profile entrepreneurs, executives and creative professionals. She has a knack of putting people at their ease.
- **International expertise** – Gill has successfully mediated disputes on both sides of the Atlantic and has considerable international dispute resolution experience. She has successfully managed the litigation and settlement of complex, high-value cross-border commercial disputes in many different jurisdictions around the world.
- **Available to work anywhere and available for online mediations** – Based in London, Gill can travel throughout the UK and internationally as required. Gill is also highly proficient in the use of video conferencing technologies and has conducted many online / remote mediations; saving clients significant travel costs and time in attending the mediation.
- **Flexible fees** – Gill is happy to discuss fees on a case-by-case basis to ensure that clients have access to mediation whatever the value of their dispute.

AREAS OF EXPERTISE

Her commercial acumen and experience in industry make Gill an excellent choice of mediator for all forms of business and financial disputes.

However, with her specialist knowledge and expertise Gill is particularly well placed to mediate:

- Commercial contracts
- Financial disputes
- Company law disputes
- Partnership, shareholder and directors' disputes
- Property (inc. Landlord & Tenant and Neighbour disputes)
- Professional negligence (all professions)
- Intellectual property (copyright, trademarks, designs, patents, passing off, format rights, domain names, confidential information, know-how)
- IT, digital & technology, telecoms disputes
- Media and entertainment (TV and broadcasting, film, theatre, gaming, digital media, interactive entertainment and home entertainment)
- Publishing
- Music
- Brewing, pub, restaurant and hospitality industries
- Product and systems design and development
- Construction, engineering and design
- Manufacturing, sales and distribution

- **Sale of goods and services**
- **Agency**
- **Franchising**
- **Inheritance, wills, probate and trusts**
- **Employment and workplace**
- **Competition law and anti-trust**
- **International and cross border disputes**

EXAMPLES OF FEEDBACK

"This was little short of a masterclass in how an effective mediation session should be conducted. Gill was very well prepared. She arranged a pre-session Zoom conference so that we all knew what to expect. Gill's interpersonal skills ensured that my client was very much at ease... I would have no hesitation in highly recommending Gill as a very effective, professional and personable mediator." Counsel, in an online / Zoom mediation.

"Very impressed with the mediator who had to deal with difficult and at times emotional parties. A positive outcome was achieved for both parties as a result of the mediation process." Solicitor, Keystone Law.

"We selected Gill from a short-list of highly skilled mediators and she was a delight to work with. The mediation was quite technical as well as emotional for the parties involved. Gill handled it beautifully, putting the parties at ease from the start. She was professional and good humoured, and it was easy to trust her and her skills. She brought the parties to a fair conclusion by around 6 pm on the day. I would highly recommend Gill and would select her as a mediator again." Partner, Jurit LLP.

"Gill was very professional and communicated well. The mediation via Zoom worked seamlessly and I would recommend this method for future mediations..." Party, in an online / Zoom mediation.

"This is the second time I have worked with Gill, and I found her to be very professional and easy to work with whilst maintaining her impartiality throughout the mediation. She was well prepared, thorough, built up a good rapport with the client and worked hard to ensure that the parties reached the right deal. I would strongly recommend her and would certainly use her services again." Partner, Jurit LLP.

"I would just like to let you know how much I really appreciated all of the effort and energy you put into the mediation process... Thank you for your sensitivity, flexibility and maintaining the momentum of progress to an acceptable conclusion. If I hear or know of anyone else in a difficult situation and requiring mediation help I will have absolutely no hesitation in pointing them your way." Managing Director in the IT industry, party to the mediation.

"Gill expertly handled the mediation and managed to facilitate a resolution that looked unlikely at the commencement of the day." Partner, Gordon Dadds.

"Very impressed with Ms Mansfield". Solicitor, Marshalls Solicitors.

"She was excellent." Partner in an accountancy firm, Party to the mediation.

"I was in awe of how professional Gill remained throughout the week of discussions. Her love of helping people work through problems was evident the whole way through. She was brilliant. Thank you." Party in a multi-party Workplace and Employment Dispute.

"The mediator Gill Mansfield was extremely professional. She was always kind, neutral and calm. She gave us a very comfortable feeling, it was lovely talking to her. She helped us clear a very big emotional issue. A big thank you for all of that!" Party in an online / Zoom mediation.

WHAT PEOPLE SAY

"Gill has... **a rare talent for finding practical solutions to problems very quickly**"

Bettina Köckler, Fox Filmed Entertainment

"...**a masterful negotiator and a brilliant lawyer.**"

Eric Karp, Lima Sky

"Gill is very professional and lovely to work with. She exceeded expectations and was **very efficient and knowledgeable**, fun and **always with a smile.**"

Sandra Benoît, Zodiak Rights

MEDIATION ACCREDITATIONS

- **CMC Registered Mediator and CMC Fellow**
- **Fellow of the Chartered Institute of Arbitrators**
- **Accredited Commercial Mediator** (2006) CEDR, London
- **Advanced Mediation Techniques** (2012) Center for Dispute Settlement, Washington DC, USA.
- **Approved Mediator** (2015) New York, USA.

ACADEMIC/PROFESSIONAL QUALIFICATIONS

- **Barrister** (1994 call)
- **LLM in International, Commercial and European Law** including Intellectual Property, UK & EU Competition law, EU Law, International Law and Human Rights Law.
- **Postgraduate Certificate in Competition Policy** (gained whilst working for the UK competition authority)

BEYOND MEDIATION

Gill is Yorkshire born and bred although these days calls leafy north London home when she isn't travelling. She is a passionate and active supporter of the arts (particularly film, theatre and the visual arts). She is also a qualified yoga teacher but she promises not to make you practice your "downward dog" during a mediation.

Gill is a board advisor/non-executive director of a digital agency in Manchester operating in the "tech-for-good" space and which partners with charities, the third sector and CSR leaders to combat some of society's biggest issues with innovative digital and technology solutions. She is also an elected member and Hon. Treasurer of the London Branch of the Chartered Institute of Arbitrators.

Contact Gill today to discuss your dispute.

Email: mediation@clerksroom.com

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