

## Mr Laurence Gray Solicitor

IS A QUALIFIED MEDIATOR (**Junior Mediator**)

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### General Information

Laurence is a dispute resolution solicitor with particular expertise in property law. He has been litigating property-law based disputes for over 15 years.

His extensive experience of the litigation process allows him to grasp the underlying issues and costs considerations between the parties quickly. His preparation prior to the mediation will ensure that the mediation starts tackling those issues from the outset. Whilst he will ask probing questions of the parties and their positions, Laurence will keep the parties' wider interests firmly in mind in order to help them reach a mutually acceptable outcome. Laurence will try to provide a relaxed atmosphere in which to conduct the negotiations.

Laurence's particular areas of expertise include:

- Contract disputes
- Landlord and tenant disputes (both commercial and residential)
- Trust disputes
- Dilapidations claims
- Building disputes
- Boundary disputes
- Adverse possession claims
- Rights of way and other easements
- Trespass
- Nuisance claims
- Professional negligence claims including those against solicitors and property professionals

If the mediation proves unsuccessful on the day, Laurence hopes that the parties will take away a fresh perspective on the dispute such that settlement is achieved shortly afterwards.

Laurence will continue to work with the parties after the mediation to try and achieve settlement if the parties would like him to do so.

On personal level, Laurence is married with two children and enjoys surfing, golf, windsurfing and sailing.

### Testimonials

*"Laurence was extremely helpful. He was fully prepared for the case and had read all the papers. He had a thorough grasp of the case and the matters that needed to be resolved and showed great skill in keeping the negotiations on track. The mediation was very fluid and Laurence explained the process very thoroughly. His communication and negotiation skills were outstanding." - Veale Wasbrough Vizards LLP*

*"Laurence spent time listening to the client's concerns and remained professional throughout. A settlement was achieved in circumstances where all parties considered it unlikely to happen." - Dunn & Baker*

*"Laurence is a very effective mediator. He builds a good rapport with both solicitors and clients and is able to get to the heart of the dispute quickly to help parties explore sensible settlement opportunities." - Foot Anstey*

*"The clients were apprehensive about mediation in the first instance and queried whether anyone could bridge the gap which seemed quite wide, in order to reach a settlement. And although settlement was not achieved during the mediation itself, if it had not been for the determination and calm approach taken by Laurence, the parties would not have ended the day so close to settlement, which was then finalised shortly afterwards" - Charles French & Co*

*"You were very professional in your approach to helping us reach a settlement. I do not know if we were more challenging than most cases you handle, but from my point of view, it was a long arduous 5 hours in which you successfully navigated both parties to a reasonable conclusion" - a participant to mediation*

*"Excellent throughout. Would certainly use in the future" - Gard & Co*

*"Mr Gray is as impressive as ever. Cuts to the chase whilst at the same time understanding all the issues in play. I would not hesitate to recommend him." - VVV LLP*

*"Mr Gray was fair and even-handed between the parties whilst constructively encouraging both to find the creative solution that eventually led to successful settlement. I would highly recommend him." - Magdalen Chambers*

Email: [mediation@clerksroom.com](mailto:mediation@clerksroom.com)

Clerksroom, Equity House, Blackbrook Park Avenue, Taunton TA1 2PX