



MEDIA RELEASE | 07 January 2016

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Kain Knight signs deal with Newlands to enable virtual, in-house costs law services

IMAGE: Nicholas Clark, Director, Kain Knight

Kain Knight, a leading national costs law firm has signed an exclusive deal to use the LHQ software platform to provide a consistent and virtual integration between costs lawyers and litigators in time to cater for further reform and costs scrutiny.

Konnect™, the new online, 'plug and play' platform, is the result of the partnership between Kain Knight and Newlands and is specifically targeted to remove the ever-growing burden of technical costs management from solicitors, leaving them to focus on their primary function: effective, client-focused litigation.

Primarily focused on producing and monitoring budgets to drive costs efficiencies at every level, Konnect™ is designed to accommodate J-Codes and adhere to requirements of the new Bill format currently scheduled for Autumn 2016. It also removes the potential requirement for litigators to dramatically change their time recording and practice management systems.

Scheduled for formal release this month, through a series of symposiums, the unique combination of Kain Knight's expertise and LHQ's cloud-based technology is set to be a significant benchmark in the modernisation of the oft-antiquated costs industry.

Nicholas Clark, a Director of Kain Knight, said: "We are delighted to be working together with LHQ to provide an effective solution to an ever-growing problem. We look forward to further developments aimed at completely embracing all current proposals revolving around the new Bill format, driving further efficiencies whilst embracing the regime itself.

"The unyielding budgeting regime initially left many of our clients irritated but it is now beginning to have a real financial impact which we, as their costs experts, are now able to address in real time. We have gone further to manage and advise on profitability and fixed costs pricing even in the non-contentious arena.

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Jeffrey Coorsh, Newlands MD, added: "Kain Knight's experience combined with LHQ's unique solution will provide significant cost control, budgetary confidence and risk mitigation."

Konnect™ launched on the eve of Kain Knight's 40th anniversary, will provide its costs lawyers with a versatile and agile platform to interact with the firm's solicitor clients, further developing Kain Knight's reputation as a sustainable market leader and LHQ's reputation as a software innovator.

For further background, please see the attached brochure (page 2)

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Notes to Editors

About LHQ:

LHQ is a web based matter management and legal project and financial solution for corporations, legal firms and barristers chambers designed as an effective way to control costs, reduce risk and manage resources. It produces reports on current and historic business information to inform decision makers with the key facts on all aspects of legal costs, profitability and financial and operational risks.

It is intuitive, clear and simple to use and quickly and accurately provides customised reporting and analysis in any specified format.

lhq-uk.com

About Kain Knight:

Kain Knight is the longest established independent firm of costs lawyers with an extensive client base which includes many of the leading names in the legal world. Its services span the entire spectrum of issues relating to costs litigation. As the largest professional team of costs lawyers in the UK, it has the detailed knowledge and combined expertise needed to handle complex, large scale costs disputes in the commercial, insurance and personal injury practice areas.

With a strong track record and an enviable reputation in this highly specialised sector of the legal industry, Kain Knight is resolute in its determination to deliver the best possible results for its clients. Meticulous in its approach and focused on facilitating swift resolution, its specialists can step in at any stage of the legal process. Working quickly and efficiently, Kain Knight provides the astute advice and clear insight you would expect from the UK's leading costs lawyers. Its services have evolved from just preparing bills – it is now able to offer its clients a professional 'cradle to grave' service.

Kain Knight continues to expand the business with its first overseas acquisition creating a new office in Dubai. It has also secured Colin Campbell (Emeritus Costs Judge) as a Consultant to the Kain Knight Board. Colin supports its business and partner firms with regular updates in costs law and advice on compliance and regulatory issues.

kain-knight.co.uk/

